

CACHE-RICH ASSOCIATION OF REALTORS® ROOKIE OF THE YEAR AWARD
APPLICATION FORM INSTRUCTIONS

Purpose of the Award: To recognize a newcomer in the field of real estate who has proven to be an outstanding agent in a relatively short period of time based primarily upon sales volume, interaction with other agents, activity with the Cache-Rich Association of REALTORS® and community involvement.

In order to be eligible for the award, the applicant:

- A. Must have an active salesperson's license for the award year of twelve consecutive months or less in the real estate business. The starting date will be when applicant joined the Cache-Rich Association of REALORS®. Rookie is defined as a person who has recently obtained or activated their first real estate license.
- B. Must have participated in transactions amounting to \$400,000.00. Date of transactions would be date joined and for 12 consecutive months or less with ending date of December 31 of year applying, i.e., joined 7/9/01 transactions from 7/9/01 to 7/8/02 or joined 3/23/01 transactions from 3/23/01 to 12/31/01.
- C. Once having been awarded the Rookie of the Year Award, a person cannot again be eligible for the award.
- D. Cache-Rich Association of REALTORS® must be applicant's primary Association (the one through which applicant's national dues are paid).

In compiling the points for choosing the Rookie of the Year, the following will be considered:

- A. Number of transactions(40%)
- B. Dollars volume of business (20%)
- C. Association participation, community service and educational Achievements(15%)
- D. Letters of recommendation from REALTOR® and affiliate members of the Cache-Rich Association of REALTORS® (10%)
- E. RPAC Donation (15%)
- F. Interviews may be conducted, at the discretion of the Awards Committee, if there is a mathematical tie between two or more applicants.

This application must be accompanied by the following:

- A. A computer printout of dollar volume that reflects the award year (first consecutive twelve months). Points will be given for highest average per month volume both by dollars amount and transactions. If agent does both sides of a transaction you can count both sides for credit; every side receives the credit for dollar volume and transactions.
- B. A biographical sketch by the applicant. The biographical sketch should include all information concerning the applicant: civic and educational accomplishments, personal achievements, etc. Should this nominee be the award recipient the publicity and presentation information will be taken from this sketch. Please be complete.

APPLICATION FOR CACHE-RICH ASSOCIATION OF REALTORS® ROOKIE OF THE YEAR

Applicant's name: _____

Company: _____

A. Date real estate license was activated: _____

B. Date attended Association orientation: _____

C. Date agent joined Cache-Rich Association of REALTORS®: _____

D. List activities with Cache-Rich Association of REALTORS® _____

E. List community activities: _____

F. RPAC Contribution _____

G. Attach computer print-out with dollar volume and biographical sketch.

I hereby certify that the facts submitted hereon are true and correct to the best of my knowledge.

Principal Broker:

Company: _____

The above information as submitted is subject to audit and review by the Cache-Rich Association of REALTORS®.